



8th April 2009

**Mr. Russell Black**  
Project Director  
Mass Transit Corporation Ltd.  
MTR Headquarters  
Telford Gardens  
Kowloon Bay, Hong Kong

**Subject: Letter of Introduction**  
**Connect Middle East – Mr. Richard Poulter**

Dear Russell,

I have been asked if I would be prepared to introduce Mr. Richard Poulter and his Connect Middle East Company to MTR Corporation in connection with Resources provision and management

I have no hesitation in doing so and perhaps I could, in the first instance, direct this letter through yourself with thanks.

Connect Middle East have worked very closely and very professionally with Bovis Lend Lease in Dubai for many years and, in my particular case on the Dubai Metro Project, they have provided my PMOSS team considerable assistance and support.

They have identified competent, experienced and loyal rail related staff across all disciplines and levels of seniority. Equally they have provided the same professional service for other Dubai Metro stakeholders.

In the wider Middle East region they have supported Bovis Lend Lease with reliable recruitment services across the general Gulf region.

However, perhaps their real strength has been that Richard Poulter works with us in identifying the right people at an early stage. We do not receive a flood of CVs, many of which can be inadequate and time wasting. Richard selectively provides only those CVs of candidates that by and large fit the specific requirements of a particular position. Equally his follow-up attention is good.

Therefore, in conclusion, should the Corporation be pre-qualifying suitable Recruitment organisations I have no hesitation in recommending Connect Middle East.

Yours faithfully,

**Roger Bettiss**  
**Project Director**  
Project Management Organisation Support Services  
Dubai Metro Project